

## The Co-operative Advantage

### Scott Banda

Chief Executive Officer  
Federated Co-operatives Limited

Scott will discuss the transformational changes occurring at Federated Co-operatives Limited (FCL) and some of the strategies that organizations in the Co-operative Retailing System are using to compete in the competitive marketplace of western Canada. In the context of FCL's business, he will also address some of the challenges and opportunities of the co-operative business model.

Monday, 3 December 2012  
4:00 – 5:15 pm / Room 18  
Edwards School of Business

Reception to Follow

Scott joined FCL in 2002 as the Legal Affairs Manager and has been CEO since February 2010. With an honours BA in history and a law degree from the University of Saskatchewan, he has a values-based, collaborative, and forward-focused approach to doing business. He and his leadership team are championing an aggressive growth strategy and implementing new approaches to people management, business processes, technology, and branding. Scott is a passionate advocate of FCL and its member-owners, recognizing that co-ops are much stronger working together as a federation rather than trying to achieve things alone.

